



Vice President of Sales - NAFTA. (Duluth, GA).

Assist in establishment of policies, procedures and goals for NAFTA sales offices in US and Canada, including planning, directing and coordinating sales and after sales services for products; and management of sales managers and staff.

Position requires Bachelors of Science in Engineering or foreign equivalent, along with 3 years of experience in the following: factory automation in blow molding industry; management of projects and team leading; electrical troubleshooting and machine startups; budgeting, forecasting and inventory management; developing business, negotiations, cost analysis and closing of deals; presentations and trade shows; and programming Omron PLC and Auto Cad.

Any applicant interested in this position may apply by mailing resume cover letter to Heidi Van Dorpe, Delta Engineering, Inc., 2880 North Berkeley Lake Road, Suite 3, Duluth, GA 30096.